

# MidEBid Buyer

## Simplified Purchasing Process

MidEBid.com: Middle East and North Africa's Electronic Bidding Platform where Procurement professionals from MENA Region post purchasing needs to the MidEBid.com site, including the category and description of the product or service, any evaluation criteria or special qualifications, and a deadline for bids.

Registered Sellers compete to provide the product or service that best meets the buyers' needs and bid against one another to offer the lowest and best price.



Smart, Fast e-Sourcing.  
Transparent Procurement  
RFQ, RFS, RFI, Tenders



No operational costs.  
Unlimited Publishing of Bids  
Estimated Savings 20% to  
40%



Qualified Suppliers.  
Conducted due  
diligence on suppliers.



Save Time and Money on  
Sourcing.  
Compare Quotes & Offers

## Categories

MidEBid offers a variety of Products and Services provided by major Companies.

Buy and sell everything from disposable gloves to leasing and rental of equipment to keep your organization running efficiently and effectively.



- ▶ Dashboard: Effective way of broadcasting bids Quick and easy steps to upload and advertise bid opportunities.
- ▶ Create and Publish Online RFQ, RFP, RFI, RFS and Tenders and wait for Proposals.
- ▶ Messaging and Notification Systems.
- ▶ Free Registration, No Membership Fees.
- ▶ MidEBid Mobile: Track real-time status of your buys anywhere, any time with MidEBid's recently-launched mobile application.
- ▶ Set The Budget Price. Use Price Reduction Method. Sellers will be able to compete by Reducing Prices Only.
- ▶ Upload Unlimited Documentation for Your Bids.
- ▶ Invite suppliers of your choice, and allow potential qualified sellers-suppliers on the MidEBid.com network to respond..

## Figures



**1000+**  
Registered  
Qualified  
Sellers



**5+**  
Offers  
Submitted for  
each Bid



**20%-45%**  
Savings on  
Purchases



**\$3B+**  
Expected  
Transactions  
in 2020



**1000+**  
Contracts Awards



**1000000+**  
Products to  
be Purchased

# MidEBid Buyer

## How it works Buyers

MidEBid is adaptable to every business procurement need, from quotations for office stationery, hospitality products to proposed solutions to complex technical projects.

1 Create Bid (RFQ, RFI, RFS, and Tender). Set Deadlines, Payment Terms, Delivery Terms and etc.



Create A Bid (RFI, RFP, RFQ, RFS, Tenders)

Seller agrees to Terms and registers.

2 Wait For Proposals and Quotes from Qualified Sellers.



Receive & Technically Commercially evaluate multiple Bids

Sellers notified & compete.

3 Complete Technical and Commercial Evaluation and Select a Winner



Select a Seller to Award

There are no upfront costs. There is no set-up, installation, or training needed, and there is no obligation to make an award at the completion of the bidding process.

Sellers receive Successful Letter, or Unsuccessful Letter Notifications.

! Does MidEBid.com charge fees for Buyers? There are no any fees for Buyers. No Registration fees, No Membership fees.

## How it works For Sellers

Start bidding right away. Throughout the selling process, the Unison team provides personalized service and account support.

1 Search for Competitions on the MidEBid.com that best fits your area of expertise.



Buyer Posts a Buy

2 Compete on Bids and Place Bids Online. You Can also Upload Technical and Commercial Offers online.

Sellers submits a Bid(s)

3 Deliver products or services to Buyers and Compete for New Bids. Completed Projects are Updated on MidEBid.com.



Buyer reviews & evaluates bids

Buyer selects a seller to award

There are no upfront costs. There is no set-up, installation, or training needed.

Buyers Contacts Sellers and Completes Contract Signing.

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## Get started with MidEBid Bidding Platform.

Visit [www.midebid.com](http://www.midebid.com)